

Yikes! \$113,000 more!

Unit 407N **\$535,000**



SALE 1

Broker A

Sold 9/25/13 - 228 days on market

Unit 507N **\$648,000**



SALE 2

The Touchstone Team

Sold 10/30/13 - 39 days on market

Two identical 2213 ft² condominium units, closed 1 month apart.
The 2nd one sold for **\$113,000** more. Why the huge difference?

Data based on units actually sold, of the same size and layout, in Hampton Place Condominiums, Chestnut Hill, MA

Yikes! \$113,000 more!

Unit 407N **\$535,000**



SALE 1

Broker A

Sold 9/25/13 - 228 days on market

Unit 507N **\$648,000**



SALE 2

The Touchstone Team

Sold 10/30/13 - 39 days on market

Two identical 2213 ft² condominium units, closed 1 month apart.
The 2nd one sold for **\$113,000** more. Why the huge difference?

Data based on units actually sold, of the same size and layout, in Hampton Place Condominiums, Chestnut Hill, MA